



2020

Quality One

Program



Northeastern Supply's 2020 Quality One Program

This program applies to purchases of American Standard Heating & Air Conditioning products and all other products mentioned below that are purchased from Northeastern Supply. Members will receive a rebate check based on their individual purchases from the below categories. Credits will be deducted from all sales totals. Sales taxes will not be included in rebates calculations. Rebate calculations will be made on December 20th of each year. Checks will be issued within 90 days of this date. To qualify for this rebate program, American Standard Heating and Air Conditioning must be your primary equipment line.

Checks can be made out to individual members or the group as a whole

AMERICAN STANDARD REBATE PROGRAM

Level 1	\$150,001	to	\$225,000	1%	Rebate
Level 2	\$225,001	to	\$325,000	2%	Rebate*
Level 3	\$325,001	to	\$500,000	2¼%	Rebate**
Level 4	\$500,001	to	\$750,000	2½%	Rebate**
Level 5	\$750,001+			2¾%	Rebate**

**If American Standard sales exceed Level 2, you are eligible to attend Northeastern Supply's Trip at 50% of the total cost of the trip and the remainder will be deducted from the member's rebate totals. Level 1 does not qualify for attendance on the NE trip.*

***Levels 3, 4 & 5 earn a full rebate and NE will pay 100% of the Trip dollars.*

MISC REBATES

Water Heaters	1.25%
All other products not mentioned above	0.75%

If a member is listed as a Trane dealer, resignation in writing to Trane is required to participate in the American Standard program. Trips are non-refundable to Northeastern within 90 days of the actual trip date. Any cancellation within that time-frame, will lead to forfeiture of any cash value. Members must be in good credit standings with NE to qualify for this program.

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